## The Write Stuff - Sale Methods



SALE METHOD	DESCRIPTION	DELIVERY	YOUR ROLE (COORDINATOR)	OUR ROLE (TWS)	PAYMENT
TWS@SCHOOL - PAPER -	School collects orders and turns in one order and payment to The Write Stuff.	Kits delivered to school on a date that you determine.	☐ Verify kit contents ☐ Fill out Sale Plan ☐ Collect orders ☐ Place order ☐ Mail in check ☐ Pick delivery date ☐ Receive delivery at school	<ul> <li>□ Provide quote</li> <li>□ Produce marketing materials (if needed)</li> <li>□ Pack your kits</li> <li>□ Ship your kits to school on the date selected</li> </ul>	One check made payable to The Write Stuff. Sales tax applied unless tax exempt number submitted. (IL customers only)
TWS@SCHOOL - ONLINE -	Parents order directly online during predetermined sale dates. They can add/remove items as needed.	Kits delivered to school on a date that you determine.	☐ Verify kit contents ☐ Fill out Sale Plan ☐ Customize School Storefront ☐ Advertise Sale ☐ Pick delivery date ☐ Receive delivery at school	□ Provide quote     □ Produce marketing materials (if needed)     □ Take orders     □ Pack your kits     □ Ship your kits to school on the date selected	Payment is made by credit card to The Write Stuff.
TWS@HOME	Parents order directly online throughout the summer. They can add/remove items as needed.	Kits delivered to home as orders are received.	☐ Verify kit contents ☐ Fill out Sale Plan ☐ Customize School Storefront ☐ Advertise Sale	☐ Provide quote ☐ Produce marketing   materials (if needed) ☐ Take orders from parents ☐ Ship kits directly home	Payment is made by credit card to The Write Stuff.

The program descriptions above are a starting point. We have the flexibility to adjust our program so that it fits the needs of your school. You can use multiple methods and add a profit to each kit to benefit your organization. Please let us know how we can help!